

Network Opportunities.

Bringing you the latest merger and acquisition opportunities.

We enter April as UK corporate financiers breathe a sigh of relief, having had two peak periods in quick succession. The capital tax changes at the last Budget in October resulted in two hurdle dates for vendors, pre-Budget and pre-tax year end, so as we pass 5th April, we can return to a more normalised level of activity.

However, there is a general trend of an increase in the number of deals in the owner-managed business segment of the market as I wrote about recently here. <https://www.thecfn.org.uk/after-18-years-chairman-predicts-the-exit-floodgates-are-now-opening/>

We have just passed the celebration of the 18th anniversary of The Corporate Finance Network and we continue to be proud to share updates on our member firms' recent transactions from across our network and their current instructions for businesses for sale or wanted.

Please do consider if you have any matches to these opportunities as we look forward to continuing with a very busy few years ahead.

Kirsty McGregor, Chairman

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Contact

For further details about this newsletter please contact your local member firm or The CFN on:

Email: info@thecfn.org.uk

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This document is exempt from Section 21 of the Financial Services and Markets Act 2000 under Article 62 (sale of a body corporate) of the financial Services and Markets Act 2000 (financial promotion) Order 2001

Highlighted Deals



Albert Goodman Supports on
Property Deal

[Click here to view the full deal](#)



DSG Transition Freight
Forwarders

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Bevan Buckland Wraps Up Gift
Wholesaler MBO

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Dyke Yaxley Pushes Green
Light for Growth

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HGH Trust in an Engineering
EOT

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Scrutton Bland Advises on
Strategic Acquisition of Eco-
Friendly Supplier to Drive Client
Growth

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Nicholsons Delights Vendor
with an EOT

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McBrides Creates a New
Facility for Construction Client

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Shaw Gibbs Support Makes it
Child's Play

[Click here to view the full deal](#)

Businesses for Sale

Construction & Waste Management

C116 - Drainage solutions

Project Juniper. Currently generating £1m annual revenue and highly profitable, delivering 50% adjusted EBITDA margin. Repeat sales and profitability with opportunity for further growth. Retirement Sale. For further details please contact Matthew Chandler: matthew.chandler@albertgoodman.co.uk

Engineering

E210 - Facilities for building, restoring and testing services for all types of high-performance engines

For 40 years, the Company has provided a specialist facility for building, restoring and testing classic, historic and current high-performance engines. It is one of the few facilities in the country having the in-house facilities to test all types of engines All engines are meticulously built and tested by a highly skilled and experienced workforce.

The Company is renowned for its quality and attention to the finest detail. The specialist knowledge amongst both the owners and workforce, quality of workmanship and ethics make it stand out as a professionally run business. There is a broader effort to transition away from fossil fuels and reduce greenhouse gas emissions.

In 2026 Formula 1 engines will be fuelled with man-made fuel rather than traditional varieties. It is likely these requirements will pass across to motor sport soon after. Several prominent institutions and initiatives are already involved in the testing of man-made fuels. This acquisition will provide the opportunity to be part of this movement. Turnover for the year to December 2023 was £470,000 (2022: £424,000).

The shareholders, being the directors, know the Company's facility can be increased thus presenting a buyer with an opportunity to increase the capacity to provide more services to existing customers and to market the existing services to new customers. They also have a desire to move onto the next stage of their lives by enjoying more time with their family once the integration period has been completed.

For further details please contact Andrew Watkin awatkin@assyntcf.co.uk where a Fact Sheet and Confidential Information Memorandum is available.

Manufacturing & Supply

M259 - Specialist / niche raw material food supply. ***NEW***

Project Emerald. Turnover c. £9m & EBITDA margin of c.10%. Long-standing B2B repeat customers and product innovation. Very strong supply-chain relationships and growing ecommerce offering. Contact info@thecfn.org.uk

M258 - Manufacturers of pre-cast concrete

Project Blueprint. Turnover £20m. Highly profitable. Substantial growth opportunities. Based in the East of England, one of the UK's most prominent manufacturers of precast concrete, serving a diverse clientele across the residential, commercial, and light-industrial sectors. Their customer base includes many leading construction companies and merchants. For more details email info@thecfn.org.uk

M256 - Niche engineering manufacturer of machinery for the sports and leisure sectors

Project Four. Turnover £1m. Repeat customers include a wide range of prestigious sporting venues, institutions and clubs. For more details, contact info@thecfn.org.uk

Other

O165 - Luxury Live Entertainment Business

Project Athens – Based in Yorkshire, operating UK-wide. Turnover £900k, EBITDA £185k. A well-established provider of premium live entertainment for weddings, parties, and corporate events. Strong digital presence, scalable model, and excellent client reviews. A fantastic opportunity in a growing sector. Contact adam@power-accountants.co.uk for more details.

O164 - Managed service provider with high MRR

A Managed Service Provider (MSP) company that specialises in providing managed IT support, cybersecurity solutions, cloud services, business continuity, and IT consultancy. They cater primarily to small and medium-sized enterprises (SMEs) across the UK, with a particular focus on businesses in London, Hertfordshire, and Manchester. Their clientele also includes international businesses looking to expand operations into the UK, as they are part of the UK Department for International Trade's support network. Increasing annual turnover, in excess of £1mn for the current period and with a high percentage of MRR. There are clear plans for future growth. For further details contact Andrew Watkin awatkin@assyntcf.co.uk

O162 - Coach company in northern England

Project Transport. Long established profitable business with strong contracts & a quality fleet. Turnover c. £2m. Contact info@thecfn.org.uk

O161 - Craft Beer Distributor

Project Stein. A well-established specialist craft beer distributor, based in the South East of England, but trading nationally. It already has an enviable reputation in the industry selling recognisable brands, which has steadily grown since its inception over 20 years ago and contributed to the rapid growth of the sector overall. An impressive client list consisting of super premium, high end, casual dining, high street names and independent businesses providing repeat business with high retention rates and a steady stream of inbound new business enquiries and conversions. For more information contact info@thecfn.org.uk

O160 - Domiciliary Care

Project Trent. Rated 'Outstanding' by CQC. Currently generating £4.3m annual revenue and highly profitable, delivering 40% adjusted EBITDA margin. Skilled and experienced management team in place. For further information, please contact Neil Hutchings, Albert Goodman, neil.hutchings@albertgoodman.co.uk

O157 - Cleaning and facilities maintenance services

Project Plover. Turnover £4.1m. EBITDA £1.1m. A provider of cleaning and facilities maintenance services across the UK. The business consists of multiple trading units including window cleaning, daily office cleaning, janitorial supplies, pest control, drone surveys, automatic doors and electrical services nationwide and more. Plover has been operating for more than 50 years and benefits from long-standing relationships with a breadth of companies across multiple sectors resulting in low customer concentration for such a business. The company has invested in a range of equipment such as cherry pickers, access lifts, purpose-designed vehicles and jet blasting equipment. The business operates from leased premises. For more details email info@thecfn.org.uk

Property, Building & Land

P120 - Property Management Company

Project Lisbon – Unique opportunity to acquire a property management company based in the North-West of England. The portfolio consists of 17 residential units on a single site, with several already let to corporate landlords at enhanced rental rates. Significant potential to further target the corporate rental market to maximise returns. Property portfolio valued at approximately £4.7m, with a mortgage of £2.4m. Contact adam@power-accountants.co.uk for more details.

Retail

R175 - Bedroom furniture designer, retailer & installer ***NEW***

Project Slider. An independent, long-established bedroom fitting company with an outstanding reputation located in South Wales. Steady £300k-£400k revenue which requires little marketing as families return generation after generation. Excellent bolt-on opportunity or for those wishing to expand into the South Wales' home improvement market. Contact info@TheCFN.org.uk

R174 - Outstanding Restaurants in Prestigious Locations

Two multi-award winning restaurants, located in prime locations in the north of England. Turnover £5.5m, highly profitable. One restaurant opened over a decade ago, with the other just over a year ago, both receiving Prestige awards and having an established reputation, known around the UK due to their impressive PR coverage. These restaurants offer unique dining experiences, which sets them apart in their areas, including fine dining with beautiful views. Contact info@TheCFN.org.uk

R173 - North East manufacturer, vendor and installer of blinds, shutters, awnings and pergolas

Project Brambling. Very well known business in the region. Turnover £1.2m; GP £600k. Customers 20% commercial, 80% domestic. 1/3 is repeat custom; 1/3 recommendations. Long-leasehold site which includes showroom, workshop and offices optionally included as part of the sale.

Contact info@TheCFN.org.uk

R172 - High street opticians

Project Provost. An independent, long-established opticians with an outstanding reputation located in a prime position in the heart of a town close to Newcastle-upon-Tyne in the North East England. Family run grown by word of mouth & facilities provide scope to substantially increase size of the business. For more details email info@thecfn.org.uk

Technology

T103 - SSAS touch-free identification entry systems

Project Crystal - Proven SaaS business with valuable IP; many applications, unlimited scalability; already has 15% of the market share in the gyms & fitness centre sector in UK, also customers overseas. 99.8% retention rates at renewal; Turnover £800k, highly profitable; Contact info@thecfn.org.uk

Businesses Wanted

Engineering

E165 - Engineering Installation Service

Engineering services including capital projects installation businesses. For example; commercial electrical installations/ infrastructure companies/power generation/pipework including pressure/pump installation maintenance/electrical drives and gearing transmission/broker type businesses accredited with an authority that sub-contract and project manage. EBITDA roughly £0.5M to £1.25M, although could be outside this range. Any UK location. For more details contact Chris Kelly, chris@jacobsallen.co.uk

Manufacturing & Supply

M177 - Animal feed

Production and distribution of animal feed. UK or overseas. Minimum £10 million turnover. For further details please contact cian.iddison@dykeyaxley.co.uk

M176 - Industrial Awnings

Based in the UK. For further details please contact Cian Iddison via Cian.Iddison@dykeyaxley.co.uk

M175 - Fall arrest ,confined space working - safety equipment

Up to £2m revenue. North & West Midlands and North West including North Wales. For further details please contact Cian Iddison via Cian.Iddison@dykeyaxley.co.uk

M174 - Medical/Laboratory supplies

Medical/Laboratory supplies, equipment & consumables across the Midlands ideally & surrounding counties. Must be profitable. For further details please contact Cian Iddison via Cian.Iddison@dykeyaxley.co.uk

M173 - Agricultural supplies

Any business up to £5m turnover in agri-chemicals (arable), Livestock or "hobby farming" sectors. For further details please contact Cian Iddison via Cian.Iddison@dykeyaxley.co.uk

M170 - Sign Makers

Sign makers (Signage-specific not general large format printing). Located in England as far North as Yorkshire and anywhere in Wales. For more details contact cian.iddison@dykeyaxley.co.uk

M158 - Ironmongery

Ideally based in North West / West Midlands. Turnover up to £1 million. Ideally looking for firm manufacturing door furniture fixings and fittings. For further details contact cian.iddison@dykeyaxley.co.uk

Other Sectors

O1026 - Portable Toilets, Mobile Welfare Unit Hire and Related Services

Based in England or Wales. Seeking established businesses with up to £20m annual revenue to acquire or bolt on to existing investments. For further details contact chris@jacobsallen.co.ukBased in England or Wales. Seeking established businesses with up to £20m annual revenue to acquire or bolt on to existing investments. For further details contact chris@jacobsallen.co.uk

O1025 - Document storage, scanning, shredding

Document storage, scanning, shredding. UK based. Up to £1 million turnover. For further details please contact cian.iddison@dykeyaxley.co.uk

O1024 - Industrial doors/load leveling

Industrial doors & load leveling. UK based. Minimum turnover £1 million. For further details please contact cian.iddison@dykeyaxley.co.uk

O1023 - Fire Safety and Alarms

Fire safety and alarms business, ideally based in South Wales/M4 corridor. For more information contact info@thecfn.org.uk

O1022 - Call Centres

Call Centres, esp if handling inbound calls from panic button services. Contact jamie@jwraccountants.co.uk

O1021 - Supported Living Care

Domiciliary Care/Complex Care/Mental Health Care/Supported Living Care/Day Centres with Good CQC Rating or above; £1.5 - £5m turnover & 5% - 15% op profit. Ideally in Hampshire, Sussex, Wiltshire, Berkshire and Surrey. Contact jamie@jwraccountants.co.uk

O1020 - High Street Foot Clinic / Podiatrists

Foot clinic / Podiatry practices. Based in London of the South East of England. For more details contact info@thecfn.org.uk

O1019 - Printers

Printing businesses in East Anglia with revenue between £750k to £5.5m. For further detail email chris@jacobsallen.co.uk

O1015 - Digital Marketing Services

Located in the UK. Digital Marketing services including SEO, digital ad management and design services. For further details please contact us: info@thecfn.org.uk

Property, Building & Land

P118 - Tourist and/or Leisure sector

Located in East Anglia / The Broad's. For further information, please contact Chris Bidgood, Corporate Finance Director at LEES: C.Bidgood@leesaccountants.co.uk

Technology

T197 - Support & enhancement for legacy software

Support & enhancement for legacy software, development and adaptation of new software, programming, business consultancy re software needs. Up to £2m turnover. For further details please contact cian.iddison@dykeyaxley.co.uk

T195 - Telecare

Telecare Companies, Security alarms/heat and movement sensors/fall sensors/panic buttons etc. Contact jamie@jwraccountants.co.uk

T194 - IT Services

A SaaS provider or B2B consultancy based in East Anglia/South East or relocatable. Profit from £50k to £200k. For further details contact: Chris Kelly at Jacobs Allen: chris@jacobsallen.co.uk

Wholesale & Distribution

D121 - Freight Forwarding Services

Based in East Anglia/South East or relocatable. Turnover from £500k to £1.5m. For further details contact Chris Kelly at Jacobs Allen: chris@jacobsallen.co.uk

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